



**ABI**<sup>TM</sup>

# TURNING FOOD PROCESSING INTO A FRUITFUL EXPERIENCE

“Fresh produce. Fresh product. Fresh Pak.” Those are the first words you’ll see when you visit the website at Fresh Pak Inc. Words that have guided them for more than 70 years as they’ve delivered on a promise to bring only the finest products to families all over the Midwest.

What started in 1948 as a spinach processing facility, this family-run business has grown into a supplier of fresh fruits and vegetables for the retail grocery, foodservice and food manufacturing industries.



**“Our primary goal is to provide the freshest and safest product possible to our customers.”**

Vince Riggio  
CEO, Fresh Pak Inc



Owned and operated by Vince Riggio and his two brothers, Dominic and Phil, Fresh Pak sources produce directly from growers with only the finest reputation in quality and food safety.

A standard that they’ve lived up to and a commitment that you’ll find from the boardroom to the factory floor. A few years ago, Fresh Pak expanded its facility with state-of-the-art equipment that offers them an unmatched capability and efficiency with food safety in mind. But that transition didn’t come easy.

## A NEW WAY OF THINKING

For years, Fresh Pak cut fruit by hand. While labor-intensive, and time-consuming, it gave them a level of quality control that they liked. Allowing them to oversee every step of the process so they could be sure that what left their facility met their standards.

So, when ABL came in and started talking about machine-cut fruits and vegetables, well, naturally there was skepticism. In fact, Vince didn't think it was possible to do what ABL machines could do.

See, machines were mostly used for canning. This means there was a greater acceptance for imperfections when it came to the end product. But today, stores are selling more fresh-cut fruit than whole. And while convenience is a huge factor to customers, they don't want to sacrifice quality.

**“Vince was skeptical when we told him we’d surpass his performance needs, without any sacrifice in quality. We not only met his previous production level but are exceeding it.”**

Luca Ascari  
ABL



## THE ABL SOLUTION

When Vince and Fresh Pak brought in their first ABL machine in 2011, it was more of a test run to see if the machines lived up to the hype. And it didn't take long to discover that they did.

What the team learned changed their whole approach to the business. It not only streamlined their operation by making the whole process faster and more efficient, but ABL machines also met and lived up to every single quality standard that Fresh Pak had become famous for.

And if that wasn't enough to make a believer out of Vince, the fact that his first machine paid for itself within six months almost certainly did.

Ten years later, Fresh Pak has 11 ABL machines at their facility: two washers, four peelers, and two chunkers, with two more peelers and one more chunker on the way.

**“We hoped it would pay for itself in 18 months. It actually happened in six.”**

Vince Riggio  
CEO, Fresh Pak Inc

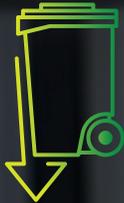
## WHY ABL?

Whether you're coring, peeling, shelling, drying, or canning every ABL machine is engineered to the highest standards in the industry. That's the way it's been for more than 40 years. Designed to deliver what matters most — productivity, quality and consistency. So, companies like Fresh Pak get solutions they can depend on and results they can see.



### Higher yield

People get tired. When they do, that affects the yield. But with ABL you get quality and consistency time after time. Why? Because ABL machines, run by two or three people, yield the same amount as 30 people. A fact that helped increase Fresh Pak Inc's yield by an average of 12.5%.



### Less waste

Greater consistency also leads to less waste. That means more product to sell. And for a company like Fresh Pak, which produces 170,000 pounds of food per day, that means 170,000 pounds of waste per day, more product means more profits.



### Increased Food Safety

In the food production industry, safety and quality are apples to apples. Simply put, they go hand-in-hand. That's why ABL's self-rinsing machines do the majority of sanitizing themselves which makes the process easier and more efficient for operations like Fresh Pak Inc.

See, if Fresh Pak runs one type of fruit on a machine they can easily sanitize in between runs before running a different fruit. Then, should there be a recall, they can prove to the FDA that they've sanitized in between runs.

## THE PERFECT PAIR

The best part of all, ABL is there with you through the entire process. Like they were for Vince and Fresh Pak. Putting years of experience and industry know-how to work with a hands-on approach and focus on customer service and support through the entire process. Taking the time to explain the benefits of each machine in order to help you make the right decision that is best for you and your organization.



To learn more and see how ABL can help your business, contact:

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